

Negotiations Services

Can we get a better deal?

We know that you want the best prices you can get, without sacrificing the quality experience that your participants expect and demand. As experienced negotiators, we are able to create a win-win situation for everyone involved. We can deliver the best prices on convention center meeting space, hotel lodging, and catered food functions.

But what about. . .

Knowing who to negotiate with is sometimes the biggest challenge. Who do you talk to about:

- 25 special kosher meals (7 of them vegetarian!) for your noon luncheon,
- Bus transportation for 850 to your evening-out activity at the ball park,
- Moving and setting up your life-size replica of the space shuttle in the display area,
- Registration and information booths,
- Coordinating decorations,
- Americans with Disabilities Act (ADA) and other special needs?
- From the ordinary to the unique, we can arrange the services you need, when you need them, at prices to fit your budget.

Here are some of the special services we offer:

We can help you locate and negotiate:

- Meeting facilities
- Display and booth services
- Housing (including site inspections!)
- Air transportation (including contracts and special rates)
- Ground transportation
- Food services (including catered meal functions)
- Technology and A/V services
- Special services and events